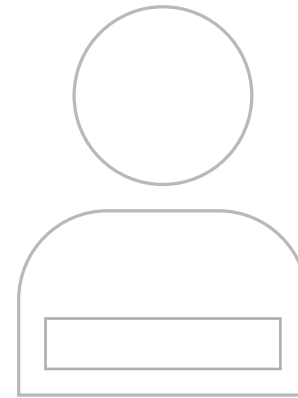
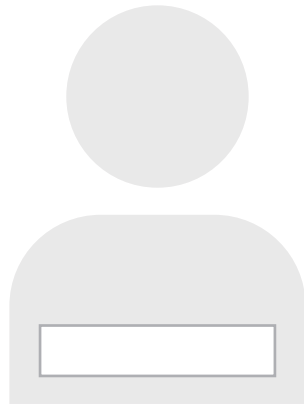


Deal Draft

A method to evaluate fair negotiations



Cons / Giveaways

Cons / Giveaways

Values*

Values*

=

<input type="text"/>	+	_____
<input type="text"/>	+	_____
<input type="text"/>	+	_____
<input type="text"/>	+	_____

_____	<input type="text"/>	+	_____	=	<input type="text"/>
_____	<input type="text"/>	+	_____	=	<input type="text"/>
_____	<input type="text"/>	+	_____	=	<input type="text"/>
_____	<input type="text"/>	+	_____	=	<input type="text"/>

Pros / Returns

Pros / Returns

Values*

Values*

=

<input type="text"/>	+	_____
<input type="text"/>	+	_____
<input type="text"/>	+	_____
<input type="text"/>	+	_____

_____	<input type="text"/>	+	_____	=	<input type="text"/>
_____	<input type="text"/>	+	_____	=	<input type="text"/>
_____	<input type="text"/>	+	_____	=	<input type="text"/>
_____	<input type="text"/>	+	_____	=	<input type="text"/>

*The value slots should be filled with an estimated numeric value of each deal term and then added up in the black slot. These magnitudes could be time, money, an abstract measure or any other.